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| Scope of ServicesMonthly Cost of Cleaning the Innovation Building 4 nights per week- Kariotis and Weiss 3 nights per week(Fixed Price) | $ Cost % allocation per building:Kariotis: \_\_\_\_\_\_\_\_Innovation Center: \_\_\_\_\_\_\_\_\_Weiss Conference Center:\_\_\_\_\_\_ |
| Fixed Rate Alternative 1Monthly Cost of Cleaning 3 Buildings- 3 nights per week(Fixed Price) |  $ \_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Cost % allocation per building:Kariotis: \_\_\_\_\_\_\_\_Innovation Center: \_\_\_\_\_\_\_\_\_Weiss Conference Center:\_\_\_\_\_\_ |
| Fixed Rate Alternative 2Monthly Cost of Cleaning 3 Buildings 5 nights per week (Fixed Price) |  $ \_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Cost % allocation per building:Kariotis: \_\_\_\_\_\_\_\_Innovation Center: \_\_\_\_\_\_\_\_\_Weiss Conference Center:\_\_\_\_\_\_ |
| Hourly Rate OptionRate per man hour on an as need basis for some or all of the buildings rather than a fixed rate |  $ Please note any other costs: \_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Fixed Rate Extra Work Rate:Cost Per Man Hour for Extra Work above the fixed price option | $  |
|   Cost for grout cleaning;  Quote Per Square Foot | $ per square foot |
|  Cost to shampoo Carpets;  Quote Per Square Foot or Per Hour | $ per square footOR$ per hour |
|  Fixed rate to shampoo carpets for the entire building. | Innovation $

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| Innovation Center $ George S. Kariotis Center $ Weiss Conference Center $  |

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| Fixed rate for exterior window cleaning | Innovation Center $ George S. Kariotis Center $ Weiss Conference Center $  |

**Alternative (Optional)**

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